# ANUARY – 30 SEPTEMBER 2022

**30 SEP** 

**ULY** 

## **THIRD QUARTER OF 2022**

- Order intake increased by 22% to T.SEK 52,639 (43,034)
- We suspended a large customer project resulting in a canceled order value of T.SEK 76,895, with a negative effect on revenue, gross margin, and gross profit (EBIT)
- Net revenues decreased to T.SEK 18,102 (49,700)
- Gross margin decreased to negative 298% (20%)
- Operating profit (EBIT) decreased to negative T.SEK 124,516 (negative 7,240)
- Earnings per share were negative SEK 1.95 (negative 0.14)

## **EVENTS DURING THE QUARTER AND SUBSEQUENT EVENTS**

- In September, we signed a contract with Unseenlabs to deliver six more satellites. The total contract value is M.SEK 43, including the authorization to proceed contract valued at M.SEK 11. The expected delivery of the satellites is in the second half of 2023
- In October, we suspended all work on a large customer project due to unpaid invoices. The financial exposure amounts to M.SEK 57, of which M.SEK 39 is unpaid invoices, and M.SEK 18 is work-in-progress not yet invoiced
- In November, we entered a credit facility with the European Investment Bank of M.SEK 198, paid out in three tranches

Q1-Q3

In November, we entered a convertible loan agreement of SEK 53.6 million, and the board of directors intends to resolve a rights issue of between SEK 100 to 125 million

Full year

## FINANCIAL SUMMARY

		40			4.1 40		
T.SEK	2022	2021	<b>▲</b> %	2022	2021	<b>▲%</b>	2021
Orders received	52,639	43,034	22%	138,067	266,291	-48%	552,959
Net revenue	18,102	49,700	-64%	147,720	132,480	12%	213,605
Gross profit	-53,958	10,158	-631%	-25,330	17,966	-241%	49,016
Gross margin	-298%	20%	-318 pp.	-17%	14%	-31 pp.	23%
Operating profit (EBIT)	-124,516	-7,240	-1620%	-151,631	-33,482	-353%	-29,524
- As a percentage of revenues	-688%	-15%	-673 pp.	-103%	-25%	-78 pp.	-14%
Profit (loss) before tax	-123,430	-7,774	-1488%	-151,194	-34,420	-339%	-31,191
- As a percentage of revenues	-682%	-16%	-666 pp.	-102%	-27%	-75 pp.	-15%
Profit (loss) for the period	-122,239	-7,264	-1583%	-147,341	-31,012	-375%	-27,327
- As a percentage of revenues	-675%	-15%	-660 pp.	-100%	-24%	-76 pp.	-13%
Cost of goods sold	72,060	39,542	82%	173,050	114,514	51%	164,589
- As a percentage of revenues	398%	80%	318 pp.	117%	86%	31 pp.	77%
Sales and distribution costs	44,171	4,914	799%	54,840	16,895	225%	24,912
- As a percentage of revenues	244%	10%	234 pp.	37%	13%	24 pp.	12%
Development costs	14,246	5,378	165%	37,751	21,888	72%	22,106
- As a percentage of revenues	79%	11%	68 pp.	26%	10%	16 pp.	10%
Administrative costs	12,168	7,155	70%	33,771	21,748	55%	31,711
- As a percentage of revenues	67%	14%	53 pp.	23%	16%	7 pp.	15%
Balance sheet items							
Intangible assets				132,403	127,135	4%	131,383
Property, plant and equipment				67,336	53,463	26%	49,446
Working capital				-738	-17,517	-96%	6,550
Net cash and cash equivalents				35,200	68,490	-49%	99,271
Equity				182,869	219,244	-17%	224,890
Liabilities				182,912	131,123	39%	170,910

## FIRST THREE QUARTERS OF 2022

**EMBER 2022** 

- Order intake decreased to T.SEK 139,482 (266,291)
- Net revenues increased to T.SEK 147,720 (132,480)
- Gross margin decreased to negative 17% (14%)
- Operating profit (EBIT) decreased to negative T.SEK 151,631 (negative 33,482)
- Earnings per share were negative SEK 2.46 (negative 0.59)

Q3

## OUTLOOK FOR 2022

 We maintain our revenue outlook of M.SEK 190 to 250, as announced on October 7 (previously M.SEK 264 to 292). The outlook reflects the direct and indirect effects of the suspension of the large customer project



## Comments from

Niels Buus

In the third quarter, the order intake was M.SEK 53, and the most significant order was additional six satellites to our valued customer Unseenlabs.

Revenue was only M.SEK 18, primarily due to the suspension of a large commercial customer project. The suspension directly impacts earnings with M.SEK 57 and our financials are indirectly impacted by the suspension, where other projects have to carry spillover effects with increased costs as well as leading to impairment of specific development projects we now do not intend to finalize.

We maintain our full-year 2022 guidance of revenue M.SEK 190 to 250.

We still have a robust and diversified order backlog with a value of M.SEK 437. As a consequence of the suspension our resources are reallocated to our ongoing programs, e.g. deliveries of additional six satellites to Unseenlabs fleet of satellites for maritime situational awareness, the upcoming in-orbit demonstration to Colombia Air Force, 12U platform components for The German Aerospace Center, the engineering of a mission control system to Kongsberg Satellite Services and the advanced scientific missions to European Space Agency.

In November, we strengthened our financial position with a credit facility of M.SEK 198 from the European Investment Bank. Furthermore, we have entered into a convertible loan agreement of M.SEK 53.6. The Board of Directors intends to resolve a rights issue of approximately M.SEK 100 to 125 in the first quarter of 2023 with the intention to convert the loan amount of M.SEK 53.6 into new shares.

These financing facilities will enable us to execute our strategy to become a European nanoand microsatellite champion. The first part of the strategy aims to double the standard product content in the deliveries to our customers by initiating a Product Investment Program to create a modular capability to support customers' different needs for applications and In-Orbit Demonstration platforms. In that program we will utilize our relations with our recurring customers who are aiming for mission-critical application requiring a new level of reliability that does not exist in the new space industry today.

Later on, to make us capable of manufacturing large constellations with high reliability and at low cost, we will introduce a satellite product design that is ready for flexible and efficient manufacturing and establishes the manufacturing facilities.

Niels Buus, CEO

## Financial Performance

	Busines	usiness areas			
T.SEK	Academia	Com- mercial	Defence	Science	Total
Order backlog 1 January 2022	5,213	179,111	20,220	335,421	539,965
Currency adjustment	-730	1,175	910	12,784	14,139
Order intake	5,576	63,229	4,103	12,520	85,428
Cancelled orders	0	-2,350	0	0	-2,350
Converted to revenue	-2,983	-77,487	-18,408	-30,740	-129,618
Order backlog 30 June 2022	7,076	163,678	6,825	329,985	507,564
Currency adjustment	-2,598	-7,551	2,193	-18,102	-26,058
Order intake	1,866	49,244	1,500	29	52,639
Cancelled orders	-508	-77,642	0	-792	-78,942
Converted to revenue	-998	-17,442	-859	1,196	-18,102
Order backlog 30 September 2022	4,838	110,287	9,659	312,316	437,101

#### Order intake and backlog

In the third quarter for satellite solutions, we received a significant order from Unseenlabs (T.SEK 42,206, including the authorization to proceed contract valued at T.SEK 11,248) to deliver six more satellites.

We suspended a large customer project resulting in cancelled order of T.SEK 76,895 in the commercial business area.

#### Revenue and operating profit (EBIT)

In the third quarter, revenue decreased to T.SEK 18,102 (49,700) but has increased to 147,720 (132,480) for the first three quarters of 2022.

In the third quarter, the revenue from satellite solutions decreased to T.SEK 5,445 (39,354) and T.SEK 101,767 (105,852) for the first three quarters of 2022. The decrease is mainly due to two factors. First, suspending a large customer project affected revenues by T.SEK 17,678 negatively and a loss provision for receivable in Sales and distribution costs of T.SEK 39,288. Second, the spillover effects from the large customer project's suspensions, due to resources being prioritised for this project, caused re-estimating of other specific customer projects, negatively affecting revenue with T.SEK 25,928 and a provision for loss of T.SEK 10,167 recognised as cost. The projects had unexpected events and needed more resources than anticipated, caused by changes in the scope of work.

In the third quarter, the revenue from platforms, payloads and subsystems increased to T.SEK 12,657 (10,346) and T.SEK 45,953 (26,628) for the first three quarters of 2022. It has positively affected the margin due to improved capacity utilisation and increased activity level.

The negative impact of suspending the large customer project and re-estimating other specific projects has caused a decrease in gross margin. The largest customer was Unseenlabs, with a revenue share of 34% (21%). For the first three quarters of 2022, the largest customer was the European Space Agency (ESA), with a revenue share of 17% (24%).

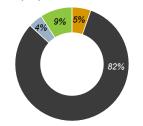
Revenue related to new customers represented 24% compared to 3% of revenue in Q3 2021. For the first three quarters of 2022, revenue related to new customers represented 5% (3%).

In the third quarter, operating profit (EBIT) decreased to a negative T.SEK 124,516 (-7,240) and a negative 151,631 (-33,482) for the first three quarters of 2022. The cost of goods sold and development costs are negatively affected by a write-down of development projects of T.SEK 19,404 as a consequence of the yearly impairment test performed because we have reevaluated our plans and focus on The new investment product development plan. The number of employees in Administration has increased, resulting in increased costs.

Employees	Q3	2021	Q4	2021	Q1	2022	Q2	2022	Q3	2022
Technology	120	68%	117	65%	123	64%	123	63%	130	63%
Manufacturing	33	19%	37	20%	42	22%	47	24%	49	24%
Sales and distribution	10	6%	11	6%	10	5%	9	5%	9	4%
Administration	13	7%	16	9%	16	8%	17	9%	18	9%
Number of employees	176	100%	181	100%	191	100%	196	100%	206	100%
Number of full-time employees	149		155		183		182		185	



Order intake Jan-Sep 2022 split per business areas

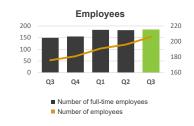






Operating profit (EBIT)





The number of employees in Q3 2022 increased to 206 (176), corresponding to 185 (149) full-time employees.

## Additional Non-GAAP information describing the effect of the suspended customer project and related one-off effects

T.SEK	Jul-Sep 2022	Suspension of large customer project	Spillover effects	Non-GAAP Financial Measures Jul-Sep 2022
Net revenue	18,102	-17,678	-25,928	61,708
Cost of goods sold	-72,060		-23,045	-49,015
Gross profit	-53,958	-17,678	-48,973	12,693
Gross margin	-298%			21%
Sales and distribution costs	-44,171	-39,228		-4,943
Development costs	-14,246		-6,653	-7,593
Administrative costs	-12,168			-12,168
Other operating income	27			27
Operating profit (EBIT)	-124,519	-56,906	-55,626	-11,984
- As a percentage of revenues	-688%			-19%

T.SEK	Jan-Sep 2022	Suspension of large customer project	Spillover effects	Non-GAAP Financial Measures Jan-Sep 2022
Net revenue	147,720	-17,678	-25,928	191,326
Cost of goods sold	-173,050		-23,045	-150,005
Gross profit	-25,330	-17,678	-48,973	41,321
Gross margin	-17%			22%
Sales and distribution costs	-54,840	-39,228		-15,612
Development costs	-37,751		-6,653	-31,098
Administrative costs	-33,771			-33,771
Other operating income	61			61
Operating profit (EBIT)	-151,631	-56,906	-55,626	-39,099
- As a percentage of revenues	-103%			-20%

The Non-GAAP Financial information illustrate the underlying performance without the one-off effect from the large customer project's suspension and the related spillover effects.

In the third quarter, the Non-GAAP pro forma revenue increased to T.SEK 61,708 (49,700) and T.SEK 191,326 (147,720) for the first three quarters of 2023. The gross margin is at the same level compared to last year.

In the third quarter, the Non-GAAP pro forma operating profit (EBIT) decreased to a negative T.SEK 11,984 (-7,240) and a negative T.SEK 39,099 (-33,482) for the first three quarters of 2022. The operating profit (EBIT) is still slightly underperforming compared to our expectations at the beginning of the year, with an EBIT margin to be better than -15%.

#### Cash flow

The working capital is negative T.SEK 738 (17,517). The net cash flow was negative during the third quarter at T.SEK -49,205 (-34,494) and negative -69,355 (-69,314) for the first three quarters of 2022.

Cash flow from primary operating activities was negative T.SEK 30,445 (-24,442) in the third quarter of 2022 and negative T.SEK 117,933 (-34,346) for the first three quarters of 2022. Removing the large customer project does not affect net cash flow but positively affects working capital. Receivables are affected with T.SEK 39,267, and contract work with T.SEK 17,678.

In the first three-quarters of 2022, delays in milestone invoices negatively affected cash from primary operating activities. However, trade receivable increased at the end of September due to invoicing of major invoice milestones.

Cash flow from investing activities has increased to T.SEK 13,106 (5,606) in the third quarter of 2022 and 31,743 (19,540) for the first three quarters of 2022. The increase in investments in leasehold improvements and equipment is due to office equipment for the new office space in Luxembourg.

Cash from financing activities amounts to T.SEK -4,788 (-3,783) in the third quarter of 2022 and T.SEK 83,784 (-13,206) for the first three quarters of 2022. An amount of T.SEK 95,895 relates to the directed share issue in March.

Cash and cash equivalents at the end of Q3 2022 were T.SEK 35,200 (68,490).

#### Financing

As the first part of the strategy, we aim to double the standard product content in the deliveries to our customers by initiating a Product Investment Program to create a modular capability to support customers' different needs for applications and In-Orbit Demonstration platforms. In that program, we will utilise our relations with our recurring customers who are aiming for mission-critical applications requiring a new level of reliability that does not exist in the new space industry today. The strategy needs a broader financing plan to secure both the short-term working capital needs of the Company and the long-term funding of the ambitious product investment program announced in the Company's interim report for the first quarter of 2022. The convertible loan of M.SEK 53.6, agreed upon in November 2022, will finance the short-term working capital needs. The intended rights issue of M.SEK 100 to 125, where the loan amount of M.SEK 53.6 is expected to be converted to new shares, and the M.SEK 198 credit facility from the European Investment Bank (EIB), agreed upon in November 2022, will facilitate the long-term financing. The total facility from EIB is split into three tranches of (A) M.EUR 5, (B) M.EUR 6, and (C) M.EUR 7, respectively. Tranche A expects to be received in the first quarter of 2023. Each tranche may only be fully utilised and has a five-year maturity date with no amortisations until maturity. We have the funds and resources required to conduct the business and the strategic direction decided by the board until the Company is expected to be cash flow positive.

#### Risks

The Group is exposed to credit and other financial risks, such as market risks, foreign exchange, interest, and liquidity risks. International tensions have increased since the beginning of 2022 and escalated dramatically after mid-February following Russia's invasion of Ukraine. These events have created some turmoil and heightened volatility in capital markets. The ongoing war in Ukraine has not so far affected operations.

The full description of the main known risks is on pages 18-20 in the Annual Report 2021.

#### Parent Company

The asset's value in GomSpace Sweden AB is lower than the cost price giving an impairment of T.SEK 7,009 and a provision for loss of T.SEK 26,777 booked as administration costs in GomSpace Group AB.

Additions in investments in subsidiaries mainly comprise debt converting to equity in GomSpace Luxembourg of T.SEK 25,433.

#### Ownership

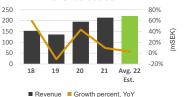
As of 30 September 2022, The Hargreaves Family No. 14 was the largest shareholder (19.22%), followed by Hansen & Langeland ApS (8.37%) and Longbus Holding ApS (1.95%). The number of shareholders as of 30 September is 11,492.

## Outlook

#### 2022 expectations and assumptions

We maintain our revenue outlook of M.SEK 190 to 250, as announced on October 7 (previously M.SEK 264 to 292). The outlook reflects the direct and indirect effects of the suspension of the large customer project.

Net working capital 20 10% 0% (mSEK) -20 -10% -40 20% -60 -30% -80 -40% 03 04 Q2 03 Q1 Net working capital Percent of revenue LTM



Revenue outlook

6 GOMSPACE



# Group - Key Figures and Ratios

	Q	3	Q1-	Q1-Q3		
T.SEK	2022	2021	2022	2021	2021	
KEY FIGURES						
Net revenue	18,102	49,700	147,720	132,480	213,605	
Gross profit	-53,958	10,158	-25,330	17,966	49,016	
Operating profit (EBIT)	-124,516	-7,240	-151,631	-33,482	-29,524	
Net financial items	1,086	-534	437	-938	-1,667	
Profit (loss) before tax	-123,430	-7,774	-151,194	-34,420	-31,191	
Profit (loss) for the period	-122,239	-7,264	-147,341	-31,012	-27,327	
Investments in PPE	4,648	487	9,029	1,765	1,962	
Total assets	365,781	350,367	365,781	350,367	395,800	
Equity	182,869	219,244	182,870	219,244	224,890	
Total liabilities	182,912	131,123	182,912	131,123	170,910	
RATIOS						
Gross margin (%)	-298%	20%	-17%	14%	23%	
Operating (EBIT) margin (%)	-688%	-15%	-103%	-25%	-14%	
Net margin (%)	-675%	-15%	-100%	-23%	-13%	
Return on invested capital (%)	-39%	-10%	-39%	-10%	-7%	
Return on equity (%)	-71%	-15%	-71%	-15%	-12%	
Equity ratio (%)	50%	63%	50%	63%	57%	
Earnings per share, basic, SEK	-1.95	-0.14	-2.46	-0.59	-0.52	
Earnings per share, diluted, SEK	-1.95	-0.14	-2.46	-0.59	-0.52	
Number of outstanding shares basic, average	62,729,763	52,274,803	59,808,524	52,274,803	52,274,803	
Number of outstanding shares as of 30 September 2022	62,729,763	52,274,803	62,729,763	52,274,803	52,274,803	

Definition of key figures and ratios are defined in Note 1.

# **Consolidated Income**

		Q	3	Q1-	Q1-Q3		
T.SEK	Note	2022	2021	2022	2021	2021	
Net revenue	4	18,102	49,700	147,720	132,480	213,605	
Cost of goods sold		-72,060	-39,542	-173,050	-114,514	-164,589	
Gross profit		-53,958	10,158	-25,330	17,966	49,016	
Sales and distribution costs		-44,171	-4,914	-54,840	-16,895	-24,912	
Development costs		-14,246	-5,378	-37,751	-12,888	-22,106	
Administrative costs		-12,168	-7,155	-33,771	-21,748	-31,711	
Other operating income		27	49	61	83	189	
Operating profit (loss)		-124,516	-7,240	-151,631	-33,482	-29,524	
Finance income		1,524	47	2,674	1,159	1,661	
Finance expenses		-438	-581	-2,237	-2,097	-3,328	
Profit (loss) before tax		-123,430	-7,774	-151,194	-34,420	-31,191	
Тах		1,191	510	3,853	3,408	3,864	
Profit (loss) for the period		-122,239	-7,264	-147,341	-31,012	-27,327	
Profit (loss) is attributable to:							
Owners of GomSpace Group AB		-122,239	-7,264	-147.341	-31,012	-27,327	
		-122,239	-7,264	-147,341	-31,012	-27,327	
Consolidated Comprehensive Income							
Profit (loss) for the period		-122,239	-7,264	-147,341	-31,012	-27,327	
Items which may be reclassified							
to the income statement:							
Foreign exchange rate adjustments		2,731	776	9,683	2,745	4,706	
Other comprehensive income		,			,		
for the period, net of tax		2,731	776	9,683	2,745	4,706	
Total comprehensive							
income for the period		-119,508	-6,488	-137,658	-28,267	-22,621	
Total comprehensive income							
for the period is attributable to:							
Owners of GomSpace Group AB		-119,508	-6,488	-137,658	-28,267	-22,621	
· ·		-119,508	-6,488	-137,658	-28,267	-22,621	
Earnings per share, basic, SEK		-1.95	-0.14	-2.46	-0.59	-0.52	
Earnings per share, diluted, SEK		-1.95	-0.14	-2.46	-0.59	-0.52	
Number of outstanding shares basic, average		62,729,763	52,274,803	59,808,524	52,274,803		
Number of outstanding shares diluted, average		62,729,763	52,274,803	,,,	,,	,,	

Notes without reference

1. Accounting policies

2. Financial position

3. Significant accounting estimates and judgments

# **Consolidated Financial Position**

		30 \$	Бер	31 Dec 2021	
T.SEK	Note	2022	2021		
ASSETS					
Goodwill		3,710	3,710	3,710	
Technology		7,200	8,000	7,800	
Completed development projects		10,352	21,665	21,518	
In-process development projects		108,327	90,396	95,950	
Other intangible assets		2,814	3,364	2,405	
Intangible assets	6	132,403	127,135	131,383	
Property, plant, and equipment		20,670	17,753	16,245	
Right-of-use assets	5	46,666	35,710	33,201	
Property, plant, and equipment		67,336	53,463	49,446	
Deferred tax		0	477	356	
Other non-current assets		4,703	4,116	4,156	
Non-current assets		4,703	4,593	4,512	
Total non-current assets		204,442	185,191	185,341	
Raw materials and consumables		43,323	33,051	35,961	
Inventories		<b>43,323</b>	<b>33,051</b>	35,961	
Contract work		25,388	22,093	34,860	
Trade receivables		34,561	22,093	27,952	
Tax receivable		11,079	9,230	5,788	
Other prepayments		5,572	5,037	4,173	
Other receivables		6,216	4,877	2,454	
Receivables		82,816	63,635	75,227	
Cash and cash equivalents	7	35,200	68,490	99,271	
Total current assets		161,339	165,176	210,459	
Total assets		365,781	350,367	395,800	

### Notes without reference

1. Accounting policies

2. Financial position

3. Significant accounting estimates and judgments

	30 \$	30 Sep		
T.SEK	2022	2021	2021	
EQUITY AND LIABILITIES				
Share capital	4,391	3,660	3,660	
Other capital contributions	676,506	581,599	581,599	
Translation reserves	16,971	5,328	7,289	
Retained earnings incl result for the period	-514,999	-371,343	-367,658	
Total equity	182,869	219,244	224,890	
Credit institutions	7,508	11,001	10,301	
	34,782	25,026	23,022	
Other liabilities	8.362	10.638	10,638	
Total non-current liabilities	<b>50,652</b>	<b>46,665</b>	43,961	
	,	.,	- ,	
Current portion of non-current liabilities	17,321	13,977	13,529	
Trade payables and other payables	39,925	13,656	30,830	
Contract work	53,601	28,303	59,664	
Prepayments	2,331	1,688	2,241	
Corporation tax	617	542	1,470	
Other liabilities	18,465	26,292	19,215	
Total current liabilities	132,260	84,458	126,949	
Total liabilities	182,912	131,123	170,910	
Total equity and liabilities	365,781	350,367	395,800	

### Notes without reference

1. Accounting policies

2. Financial position

3. Significant accounting estimates and judgments

# Consolidated Changes in Equity

T.SEK	Share capital	Other capital contributions	Translation reserves	Retained earnings incl result for the period	Total equity
Equity 01.01.2021	3,660	581,599	2,583	-340,421	247,421
Total comprehensive income for the period	0	0	2,745	-31,012	-28,267
Total comprehensive income for the period	0	0	2,745	-31,012	-28,267
Transactions with owners in their capacity as owners					
Share-based payments	0	0	0	90	90
	0	0	0	90	90
Equity 30.09.2021	3,660	581,599	5,328	-371,343	219,244
Equity 01.10.2021	3,660	581,599	5,328	-371,343	219,244
Total comprehensive income for the period	0	0	1,961	3,685	5,646
Total comprehensive income for the period	0	0	1,961	3,685	5,646
Equity 31.12.2021	3,660	581,599	7,289	-367,658	224,890
Equity 01.01.2022	3,660	581,599	7,289	-367,658	224,890
Total comprehensive income for the period	0	0	9,682	-147,341	-137,659
Total comprehensive income for the period	0	0	9,682	-147,341	-137,659
Transactions with owners in their capacity as owners					
Increase in share capital	731	101,831	0	0	102,562
Increase in share capital, costs	0	-6,924	0	0	-6,924
	731	94,907	0	0	95,638
Equity 30.09.2022	4,391	676,506	16,971	-514,999	182,869

#### Notes without reference

1. Accounting policies

2. Financial position

3. Significant accounting estimates and judgments

# **Consolidated Cash Flow**

	C	13	Q1-	Full year	
T.SEK	2022	2021	2022	2021	2021
Profit (loss) before tax	-123,430	-7,774	-151,194	-34,420	-31,191
Reversal of financial items	-1,086	534	-437	938	1,666
Impairment, depreciation and amortizations	28,200	8,199	44,127	24,343	32,269
Non-cash items	50,298	107	22,976	1,350	2,111
Changes in inventories	-4,295	-2,755	-4,939	-6,323	-8,985
Changes in trade receivables	-19,736	-8,062	-2,269	59	-4,972
Changes in other receivables	16,774	597	-8,043	-5,697	-14,905
Changes in trade and other payables	22,830	-15,288	-18,154	-14,596	25,544
Cash flow from primary operating activities	-30,445	-24,442	-117,933	-34,346	1,537
Received interest financials	0	1	0	79	134
Paid interest financials cost	-739	-546	-2,072	-1,995	-3,118
Tax received	0	0	0	43	5,121
Tax paid	-127	-118	-1,391	-349	-473
Cash flow from operating activities	-31,311	-25,105	-121,395	-36,568	3,201
Investments in intangible assets (before grants)	-9,991	-5,119	-28,093	-17,775	-25,521
Investments in leasehold improvement, plant and equipment	-4,648	-487	-9,029	-1,765	-1,962
Deposit paid	281	0	-257	0	-9
Government grants	1,252	0	5,636	0	1,686
Cash flow from investing activities	-13,106	-5,606	-31,743	-19,540	-25,806
Financing from debt:					
Repayment of borrowings	070	064	0.000	4 700	F 660
Payment of lease liabilities	-972	-864	-2,832	-4,708	-5,662
Cash flow from financing from debt	-3,816	-2,919	-9,022	-8,498	-11,270
	-4,788	-3,783	-11,854	-13,206	-16,932
Financing from shareholders::					
Capital increase	0	0	102,562	0	0
Capital increase, costs	0	0	-6,924	0	0
Cash flow from financing from shareholders	0	0	95,638	0	0
Cash flow from financing activities	-4,788	-3,783	83,784	-13,206	-16,932
Net cash flow for the period	40.205	24 404	60.255	60.244	20 527
Cash and cash equivalents, beginning of the period	<b>-49,205</b> 67,240	<b>-34,494</b> 100,461	<b>-69,355</b> 83,516	-69,314 133,608	-39,537 133,608
Unrealized exchange rate gains and losses on cash	1	,		133,608	133,608
Change in bank deposit for security	919	574 35	4,884	2,261 21	3,306
Cash and cash equivalents, end of the period	2,028		1,937		-13,861
	20,982	66,576	20,982	66,576	83,516
Reconciliation of cash and cash equivalents					
Cash and cash equivalents according to the balance sheet	35,200	68,490	35,200	68,490	99,271
Bank deposit	-14,218	-1,914	-14,218	-1,914	-15,755
Cash and cash equivalents		-			
according to the cash flow statement	20,982	66,576	20,982	66,576	83,516

### Notes without reference

1. Accounting policies

2. Financial position

3. Significant accounting estimates and judgments

# Parent Company Income

	Q	3	Q1-	Full year	
T.SEK	2022	2021	2022	2021	2021
Net revenue	9,863	6,874	30,461	20,621	27,494
Gross profit	9,863	6,874	30,461	20,621	27,494
Administrative costs	-38,224	-7,985	-61,831	-23,791	-32,551
Other operating income	0	0	0	0	217
Operating profit (loss)	-28,361	-1,111	-31,370	-3,170	-4,840
Write down of investment in subsidiaries	-7,009	-14,548	-7,009	-22,648	-22,648
Finance income	1,156	767	2,504	2,403	3,066
Finance expenses	31	-2	-17	-25	-52
Profit (loss) before tax	-34,183	-14,894	-35,892	-23,440	-24,473
Тах	0	0	0	0	0
Profit (loss) for the period	-34,183	-14,894	-35,892	-23,440	-24,473
Profit (loss) is attributable to:					
Owners of GomSpace Group AB	-34,183	-14,894	-35,892	-23,440	-24,473
	-34,183	-14,894	-35,892	-23,440	-24,473

#### Notes without reference

1. Accounting policies

2. Financial position

3. Significant accounting estimates and judgments

# Parent Company Financial Position

			30 Sep	
T.SEK	Note	2022	2021	2021
ASSETS				
GomSpace A/S		348,166	348,166	348,166
GomSpace Sweden AB	6	29,499	36,509	36,509
GomSpace Orbital ApS		0	0	0
GomSpace Luxembourg S.A.R.L.		35,911	10,478	10,478
GomSpace Asia Pte. Ltd.		2,142	2,142	2,142
GomSpace North America LLC		1,105	1,105	1,105
GomSpace France SAS		105	0	0
Investments in subsidiaries		416,928	398,400	398,400
Aerial & Maritime Ltd.		0	0	0
Investments in associates		0	0	0
Fixed asset investments		416,928	398,400	398,400
Total non-current assets		416,928	398,400	398,400
Receivables from subsidiaries		121.057	90,925	91,975
Tax receivable		131,057	89,825	
		101	86	55
Other prepayments Other receivables		1,197	383	952
Receivables		0 <b>132,355</b>	0 <b>90,294</b>	16 <b>92,998</b>
Cash and cash equivalents		1,529	2,704	109
Total current assets		133,884	92,998	93,107
Total assets		550,812	491,398	491,507
EQUITY AND LIABILITIES				
Share capital		4,391	3,660	3,660
Share premium		673,218	578,311	578,311
Retained earnings		-128,322	-91,397	-92,430
Total equity		549,287	490,574	489,541
Trade payables and other payables		1,236	419	1,552
Other liabilities		289	405	414
Total current liabilities		1,525	824	1,966
Total liabilities		1,525	824	1,966
Total equity and liabilities		550,812	491,398	491,507

## Notes without reference

1. Accounting policies

2. Financial position

3. Significant accounting estimates and judgments

# Parent Company Changes in Equity

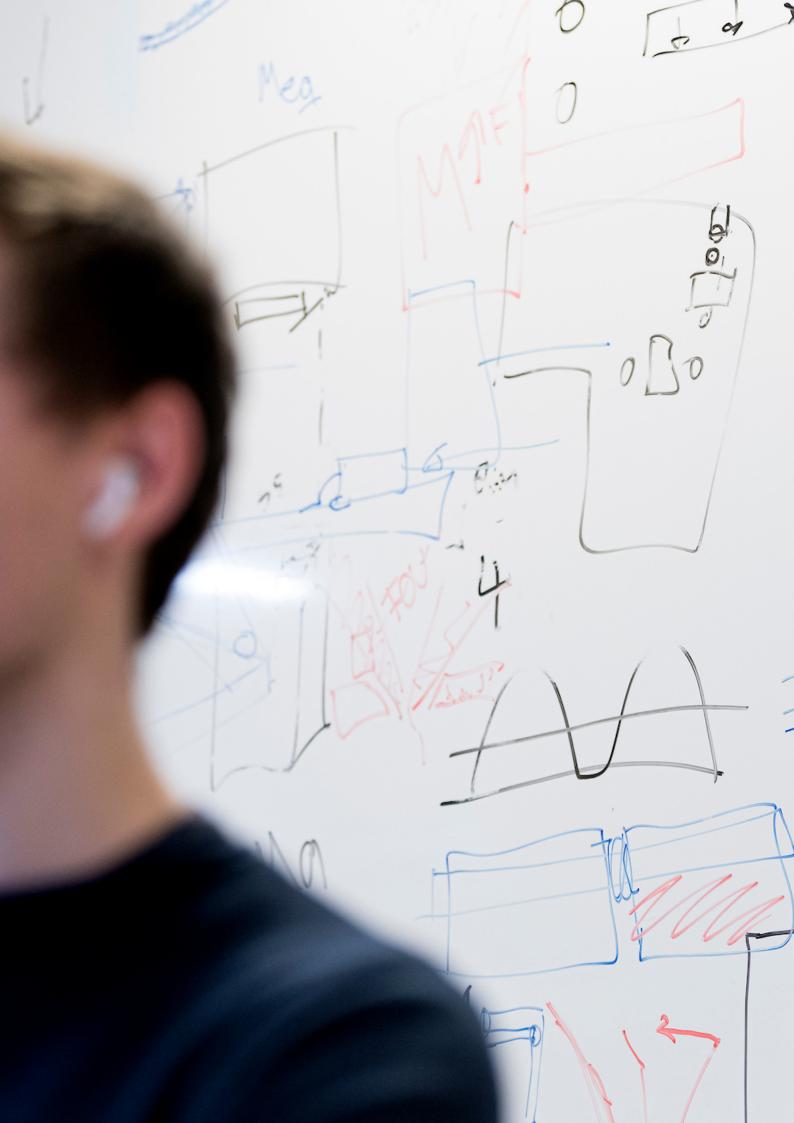
T.SEK	Share capital	Share premium	Retained earnings	Total equity
Equity 01.01.2021	3,660	578,311	-68,047	513,924
Total comprehensive income for the period	0	0	-23,440	-23,440
Share-based payments	0	0	90	90
Total comprehensive income for the period	0	0	-23,350	-23,350
Equity 30.09.2021	3,660	578,311	-91,397	490,574
Equity 01.10.2021	3,660	578,311	-91,397	490,574
Total comprehensive income for the period	0	0	-1,033	-1,033
Share-based payments	0	0	0	0
Total comprehensive income for the period	0	0	-1,033	-1,033
Equity 31.12.2021	3,660	578,311	-92,430	489,541
Equity 01.01.2022	3,660	578,311	-92,430	489,541
Total comprehensive income for the period	0	0	-35,892	-35,892
Increase in share capital	731	101,831	0	102,562
Increase in share capital, costs	0	-6,924	0	-6,924
Total comprehensive income for the period	731	94,907	-35,892	59,746
Equity 30.09.2022	4,391	673,218	-128,322	549,287

## Notes without reference

1. Accounting policies

2. Financial position

3. Significant accounting estimates and judgments



# Notes

## 1. Accounting policies

### **Basis of preparation**

The interim condensed consolidated financial statements for the first three quarters of 2022 have been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The parent company applies the Swedish Annual Accounts Act and RFR 2 Reporting for legal entities.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's annual consolidated financial statements as of 31 December 2021. Any changes from the Annual Report 2021 are described below.

## Key ratios definitions

Gross margin	=	gross profit net revenue	The gross margin shows the amount of total sales revenue that the group retains after incurring the direct costs asso- ciated with producing.
Operating (EBIT) margin	=	operating profit net revenue	The ratio shows the group's operational profitability after depreciation and write-downs.
Net margin	=	profit	The net margin shows the ratio of profit (loss) the group earns to the group's total amount of revenue.
Return on invested capital LTM	=	profit total assets	The ratio shows how well the group is using its capital to generate profits.
Return on equity LTM	=	profit average equity	Return on equity shows how good the group is in generating returns on the investment it received from its shareholders.
Equity ratio	=	equity total assets	The ratio is used to measure the group's financial stability.
Earnings per share, basic	=	profit number of shares basic, average	The ratio shows the profitability of the group based on out- standing shares.
Earnings per share, diluted	=	profit number of shares diluted, average	The ratio shows the profitability of the group based on out- standing shares and expected dilutive securities.
Net working capital	=	Inventory + Contract work + Trade receivables + Other prepayments + Other receivables - Trade payables and other payables - Contract work - Prepayments - Other liabilities	Net working capital shows the group's ability to pay its current liabilities with its current assets.

## 1. Accounting policies (continued)

Reconciliation of consolidated alternative key figures

	Jul-Sep		Jan-Sep		Full year	
T.SEK	2022	2021	2022	2021	2021	
Gross profit	-53,958	10,158	-25.330	17,966	49,016	
Net revenue	18,102	49,700	147.720	132,480	213,605	
Gross margin	-298%	20%	-17%	14%	23%	
Operating profit (EBIT)	-124,516	-7,240	-151,631	-33,482	-29,524	
Net revenue	18,102	49,700	147,720	132,480	213,605	
Operating (EBIT) margin	-688%	-15%	-103%	-25%	-14%	
Profit (loss) for the year	-122,239	-7,264	-147,341	-31,012	-27,327	
Net revenue	18,102	49,700	147,720	132,480	213,605	
Net margin	-675%	-15%	-100%	-23%	-13%	
Profit (loss) for the year LTM	-143,656	-35,288	-143,656	-35,288	-27,327	
Total Assets	365,781	350,367	365,781	350,367	395,800	
Return on invested capital LTM	-39%	-10%	-39%	-10%	-7%	
Profit (loss) for the year LTM	-143,656	-35,288	-143,656	-35,288	-27,327	
Average equity LTM	201,056	237,776	201,056	237,776	236,156	
Return on equity LTM	-71%	-15%	-71%	-15%	-12%	
Equity	182,869	219,244	182,869	219,244	224,890	
Total Assets	365,781	350,367	365,781	350,367	395,800	
Equity ratio	50%	63%	50%	63%	57%	
Profit (loss) for the year	-122,239	-7,264	-147,341	-31,012	-27,327	
Number of outstanding shares basic and diluted, average	62,730	52,275	59,809	52,275	52,275	
Earnings per share, basic and diluted, SEK	-1.95	-0.14	-2.47	-0.59	-0.52	
Inventories	43,323	33,051	43,323	33,051	35,961	
Contract work	25,388	22,093	25,388	22,093	34,860	
Trade receivables	34,561	22,398	34,561	22,398	27,952	
Other prepayments	5,572	5,037	5,572	5,037	4,173	
Other receivables	6,216	4,877	6,216	4,877	2,454	
Trade payables and other payables	-39,925	-13,656	-39,925	-13,656	-30,830	
Contract work	-53,601	-28,303	-53,601	-28,303	-59,664	
Prepayments	-2,331	-1,688	-2,331	-1,688	-2,241	
Other liabilites	-18,465	-26,292	-18,465	-26,292	-19,215	
Net working capital	738	17,517	738	17,517	-6,550	

## New standards adopted by the Group

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2021. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Several amendments apply for the first time in 2022, but do not have an impact on the interim condensed consolidated financial statements of the Group.

## 2. Financial position

As of 30 September 2022, the cash position is T.SEK 35,200, including a bank deposit of T.SEK 14,218. The bank deposit expires end of December 2022.

In November, we entered into a convertible loan agreement for T.SEK 53,600 with the largest shareholder, board members, and members of the executive management. The loan will finance our short-term working capital needs of the Company. The convertible loan carries an annual interest rate of five per cent as of 1 April 2023 and matures on 31 December 2023. The loan can be converted in a future share issue (through set-off) to the same terms as offered to other investors, alternatively repaid to the lenders in cash no later than the maturity date of 31 December 2023. The Group and Company's and the lenders' mutual intention is to have the loan amount converted into new shares. Therefore, the Board of Directors intends to initiate a rights issue in spring 2023.

For long-term financing, we entered a finance agreement with the European Investment Bank (EIB) of M.SEK 198 in November. The total facility is split into three tranches of (A) M.SEK 55, (B) M.SEK 66, and (C) M.SEK 77, respectively. Each tranche may only be fully utilised and has a five-year maturity date with no amortisations until maturity. The EIB loans will be unsecured except for guarantees provided by certain companies, including GomSpace Group AB. The interest rate p.a. is 10% for tranche A, 8% for tranche B, and 7% for tranche C. From the date falling twelve months from the signing of the finance contract until the final availability date, a commitment fee at a rate of 1% p.a. is payable by GomSpace in respect of the daily undrawn and uncancelled balance of the credit. If we utilise the facility, the EIB will be entitled to 3,301,566 warrants in GomSpace Group AB in excess of interest on the loan amount. The warrants are split into three tranches. All tranches are conditioned upon the fulfilment of certain conditions, including that GomSpace has sufficient liquidity to pay its debts as they fall due for at least twelve months from the disbursement date of the respective tranche. The funds from the EIB credit facility will facilitate the new product investment plan.

## 3. Significant accounting estimates and judgments

In preparing the interim condensed consolidated financial statements, management makes various accounting estimates and assumptions which form the basis of presentation, recognition, and measurement of the Group's assets and liabilities.

The accounting estimates and judgments are beside the description below, the same in the interim condensed consolidated financial statements, as described in note 2 of the annual consolidated financial statements of 2021.

#### Backlog, Revenue and Trade receivables

During 2022, we have had missing payments from one large commercial customer resulting in a negative cash flow from primary operating activities. We now conclude that the financial exposure amounts to M.SEK 57, of which M.SEK 39 is unpaid invoices, and M.SEK 18 is work-in-progress not yet invoiced. Therefore we have suspended all project work. The reason for the suspension is a significant scope increase. The customer has not been willing to pay for the extra work requested by the customer and performed by GomSpace. There is uncertainty about the outcome of this conflict, and we have fully written down the balances in Q3 2022.

## 4. Revenue

	Business areas				
T.SEK	Academia	Commercial	Defence	Science	Total
Jan-Sep 2022					
Geographical					
Sweden	0	277	0	673	950
Denmark	0	1,287	253	0	1,540
Europe (excluding Sweden and Denmark)	998	77,606	1,358	26,297	106,877
USA	692	10,127	747	235	11,801
Asia	2,050	5,441	0	1,721	9,212
Rest of the world	241	191	16,908	0	17,340
	3,981	94,929	19,266	29,544	147,720
Jan-Sep 2021					
Geographical					
Sweden	36	851	0	573	1,460
Denmark	0	195	0	0	195
Europe (excluding Sweden and Denmark)	764	62,578	6,624	32,503	102,469
USA	160	13,208	42	488	13,898
Asia	3,744	1,613	0	1,922	7,279
Rest of the world	251	1,103	5,825	0	7,179
	4,955	79,548	12,491	35,486	132,480
Jan-Sep 2022					
Major goods/service lines					
Revenue from satellite solutions (over time)	1 270	54,527	17 710	20.260	101 767
Revenue from platforms, payloads and, subsystems (over time)	1,270 2,711	40,402	17,710 1,556	28,260 1,284	101,767 45,953
	3,981	94,929	19,266	<b>29,544</b>	147,720
Jan-Sep 2021					
Major goods/service lines					
Revenue from satellite solutions (over time)	1,165	59,490	10,519	34,678	105,852
Revenue from platforms, payloads, and subsystems (over time)		20,058	1,972	808	26,628
	<b>4,955</b>	79,548	12,491	35,486	132,480
Jan-Sep 2022					
Order book					
Order backlog 1 January 2022	5,213	179,111	20,220	335,421	539,965
Currency adjustment	-3,328	-6,376	3,103	-5,318	-11,919
Order intake	7,442	112,473	5,603	12,549	138,067
Canceled orders	-508	-79,992	0,005	-792	-81,292
Converted to revenue	-3,981	-94,929	-19,267	-29,544	-147,720
Order backlog 30 September 2022	4,838	110,287	9,659	312,316	437,101
Jan-Sep 2021					
Order book					
Order book Order backlog 1 January 2021	0.000	20 757	05 550	450.007	000 50 5
Currency adjustment	2,329	30,757	25,558	150,937	209,581
Order intake	71	4,033	1,743	-12,764	-6,917
Cancelled orders	9,227	242,965	9,397	4,702	266,291
	0	-1,511	-3,453	-405	-5,369
Converted to revenue	-4,955	-79,548	-12,491	-35,486	-132,480
Order backlog 30 September 2021	6,672	196,696	20,754	106,984	331,106

## 5. Right of use assets (leasing)

Leasing assets		Other fixtures, fittings, tools					
T.SEK	Property	and equipment	Total				
Group							
Balance at 1 January 2022	30,633	2,568	33,201				
Exchange rate adjustment	1,423	214	1,637				
Additions	18,848	2,065	20,913				
Disposals	0	0	0				
Depreciation	-8,127	-958	-9,085				
Balance at 30 September 2022	42,777	3,889	46,666				
Balance at 1 January 2021	39,904	2,752	42,656				
Exchange rate adjustment	350	32	382				
Additions	0	861	861				
Disposals	0	0	0				
Depreciation	-7,333	-856	-8,189				
Balance at 30 September 2021	32,921	2,789	35,710				

The weighted rate amounts to 2-4%. Additions in 2022 mainly consist of new office space in Luxembourg to meet the increased number of employees.

	Gr	Group			
T.SEK	30 Sep 2022	30 Sep 2021			
Within 0-1 years	12,904	10,926			
Within 1-5 years	30,596	25,576			
After 5 years	5,689	0			
Total non-discounted leasing payments	49,189	36,502			
Recognised in balance at 30 September					
Current leasing liability (0-1 years)	12,762	10,363			
Non-current leasing liability (after 1 year)	34,782	25,026			
	47,544	35,389			

		Jan-Sep	
T.SEK	2022	2021	
Income statement leasing costs			
Interest costs related to leasing contracts	704	576	
Payments related to low-value leasing contracts	1,763	854	

## 6. Impairment test

The Group performed an impairment test on 30 September 2022. The Group, as a whole, is identified as a Cash Generating Unit (CGU). The Group's impairment test for goodwill and other assets is based on value-in-use calculations.

Based on the market value of GomSpace Group AB on NASDAQ First North Premier in Stockholm as of 30 September 2022 (M.SEK 439), and the drop in market value 24 November 2022 to M.SEK 392, management assesses there is headroom between the recoverable amount and the carrying amount of goodwill, intangible and tangible assets as of 30 September 2022.

Furthermore, management has prepared impairment tests based on the discounted cash flow model reflecting the financial targets for the coming five-year period, market reports on future growth, and technology trends. Management applies a five-year period to reflect the long-term approach to customers' purchasing decisions. Cash flows beyond the five-year period are extrapolated using an estimated growth rate. The value-in-use assessment is based on the discounted cash flow model disclosed in the annual consolidated financial statements for the year ended 31 December 2021. Compared to the impairment test performed in December 2021, there are significant changes to the key assumptions for terminal revenue, which increased to M.SEK 1,136 (766), the EBIT ratio decreased to 20% (22%), the investments increased to M.SEK 78 (46), and the discounting factor (WACC) decreased to 7.5% (11.3%). There are no significant changes to the growth rate.

The impairment test also shows a headroom between the recoverable amounts and the carrying amounts of goodwill and intangible and tangible assets on 30 September 2022, similar to 31 December 2021.

Considering secondary factors such as plans for intangible assets are idle and changes in client demand for the product/ software and reviewing against the portfolio of investment projects. We do see the need for impairment of T.SEK 19,404. These assets are no longer part of the new product development plan, and we do not have the intention to finalize or sell the assets.

### Impairment test of investment in subsidiaries in GomSpace Group AB

Investments in subsidiaries are measured in the parent company's financial statements at cost price. If there is an indication of impairment, the recoverable amount of the asset is calculated. The recoverable amount is the highest of the fair value or value in use.

Management has prepared impairment tests for the subsidiaries as separate assets based on the discounted cash flow model reflecting the financial targets for the coming five-year period, market reports on future growth, and technology trends. Key assumptions are based on the key assumptions for the Group adapted to the subsidiaries.

The impairment tests indicate a need for impairment in GomSpace Sweden AB. A provision for loss in trade receivables of T.SEK 26,777 is recognised as administration cost and an impairment of T.SEK 7,009 is recognised as a financial cost in the income statement.

## 7. Cash and cash equivalents

Of the total cash and cash equivalents amount, an amount of T.SEK 14,218 (T.SEK 1,914) is deposited as security for projects in the subsidiaries GomSpace A/S and GomSpace Sweden AB. The amount is deposited in GomSpace A/S and GomSpace Sweden AB.

## 8. Events during the period

In April, we entered into a contract to develop, deliver and support the Mission Control System that KSAT will use to operate the Arctic Weather Satellite mission funded by the European Space Agency. The contract value is MSEK 10.

In March we resolved a directed share issue of M.SEK 103 through the issuance of 10,454,960 new shares to a newly established family fund of the British citizen Peter Kendal Hargreaves.

In February D-Orbit SpA placed an order for the P60 power systems and batteries. The total value of the order is M.SEK 9. Delivery is expected in 2022.

Interim report, October-December 2022 Annual Report Annual general meeting

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Subsidiaries

7 February 2023 Week 13 2023 21 April 2023

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GomSpace France SAS, 100% 8, rue Charles de Rémusat 31000 Toulouse France Org.nr. 910 682 277

AUDITORS Ernst & Young AB

CERTIFIED ADVISOR FNCA Sweden AB

## MANAGEMENT'S STATEMENT

The Board of Directors and the CEO certify that this Interim Report presents a true and fair view of the Group's and the parent company's assets, liabilities and financial position on 30 September 2022, and of the results of the Group's and the parent company's operations and cash flow. The Interim Report also describes the significant risks and uncertainties facing the Parent Company and other companies in the Group.

Stockholm, 28 November 2022

## **Executive Board and Board of Directors**

Niels Buus CEO Jens Maaløe Chairman

Jukka Pekka Pertola Vice Chairman Steen Lorenz Johan Hansen

Nikolaj Wendelboe

Kenn Herskind

## **Review Report**

### GomSpace Group AB, corporate identity number 559026-1888

To the Board of Directors and CEO of GomSpace Group AB

#### Introduction

We have reviewed the condensed interim report for GomSpace Group AB as at September 30, 2022 and for the nine months period then ended. The Board of Directors and the Managing Director are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

#### Scope of review

We conducted our review in accordance with the International Standard on Review Engagements, ISRE 2410 Review of Interim Financial Statements Performed by the Independent Auditor of the Entity. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and other generally accepted auditing standards in Sweden. The procedures performed in a review do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act regarding the Group, and in accordance with the Swedish Annual Accounts Act regarding the Parent Company.

Malmö, 28 november 2022 Ernst & Young AB

Martin Henriksson Authorized Public Accountant

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